



The Global Fund and the Private Sector

Stefan Emblad
Resource Mobilization Unit Director
The Global Fund

I. The Global Fund and Three Diseases



Tokyo, July 2010



Invirtiendo en nuestro futuro
El Fondo Mundial
De lucha contra el SIDA, la tuberculosis y la malaria



投资于我们的未来
全球基金
抗击艾滋病、结核和疟疾



Investing in our future
The Global Fund
To Fight AIDS, Tuberculosis and Malaria



Investissons dans notre avenir
Le Fonds mondial
De lutte contre le sida, la tuberculose et le paludisme



Вклад в наше будущее
Глобальный фонд
для борьбы со СПИДом, туберкулезом и малярией



استثمار لمستقبلنا
الصندوق العالمي
لمكافحة الإيدز والسل والمalaria

HIV/AIDS, TB and Malaria in the World

1. HIV/AIDS

It is estimated that **33 million people** worldwide are affected with HIV, **96%** of whom live in developing countries.

HIV/AIDS has killed more than 25 million people, and is the leading cause of death in sub-Saharan African.

2. TB

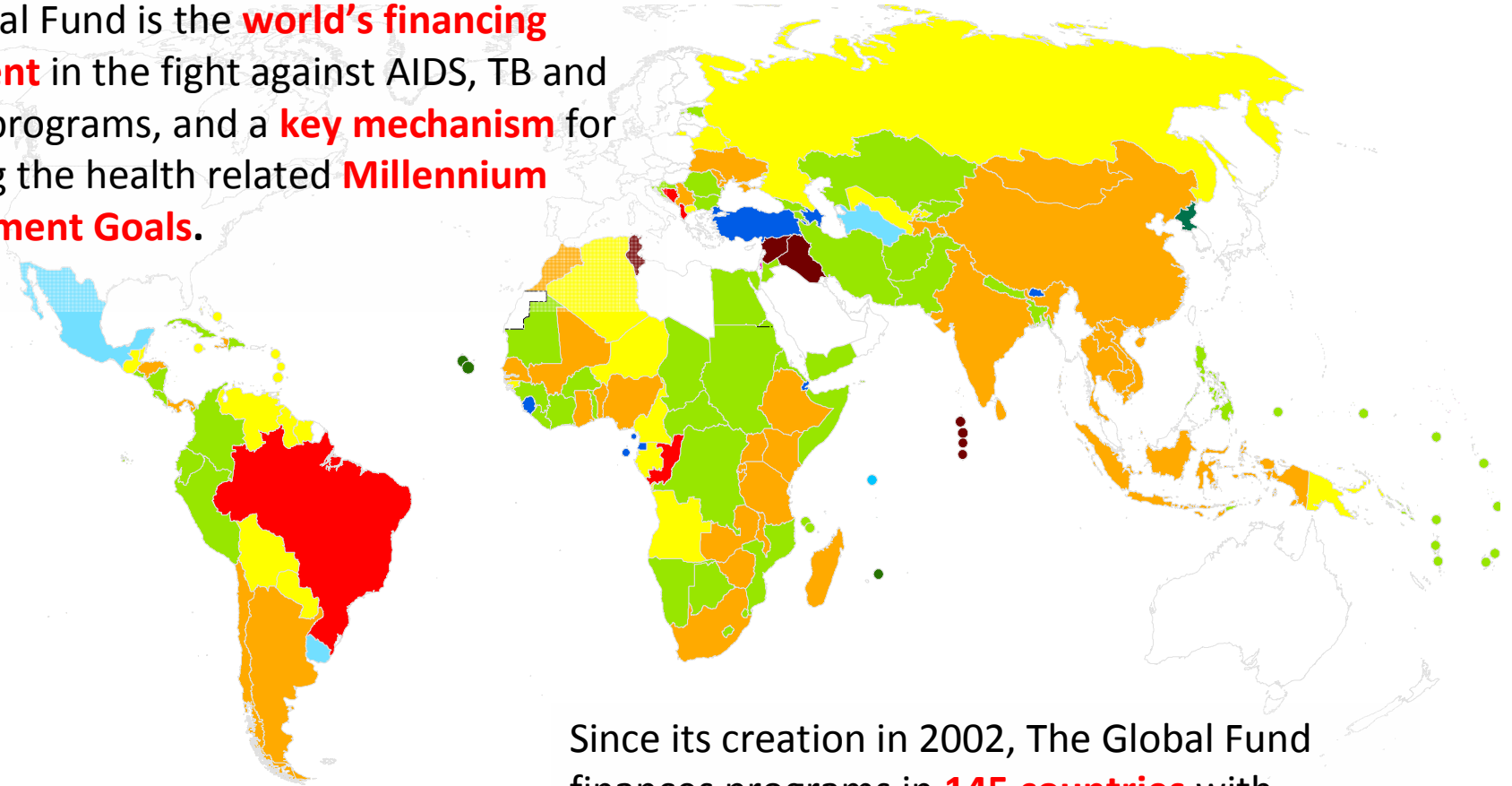
Globally, **9.2 million** new cases and **1.7 million death** from TB occurred in 2006. And over 90% of TB infected people are in developing countries.

3. Malaria

Almost half of the world's population of **3.3 billion people**, is at risk of malaria. Malaria causes nearly **1 million deaths**, mostly among children under 5 yrs of age each year and is estimated to cut Sub-Saharan GDP by \$12 billion annually.

What is the Global Fund?

The Global Fund is the **world's financing instrument** in the fight against AIDS, TB and Malaria programs, and a **key mechanism** for achieving the health related **Millennium Development Goals**.



Since its creation in 2002, The Global Fund finances programs in **145 countries** with approved funding of **US\$19.4 billion**.

0 2,500 5,000
Kilometers

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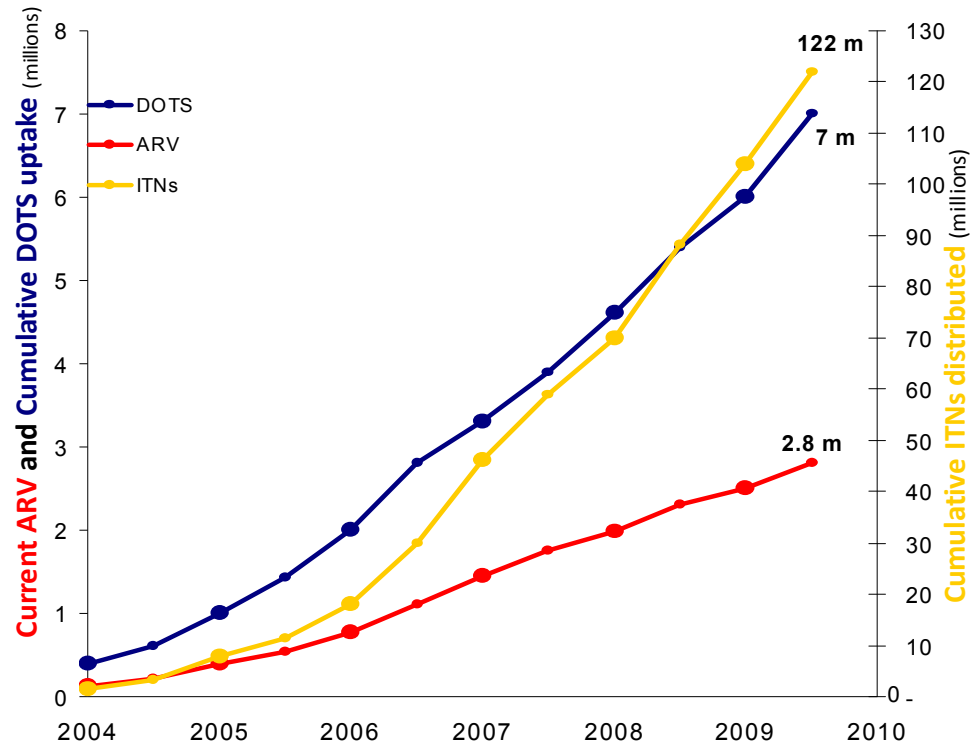


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The Global Fund's Achievements (as of Jun. 2009)



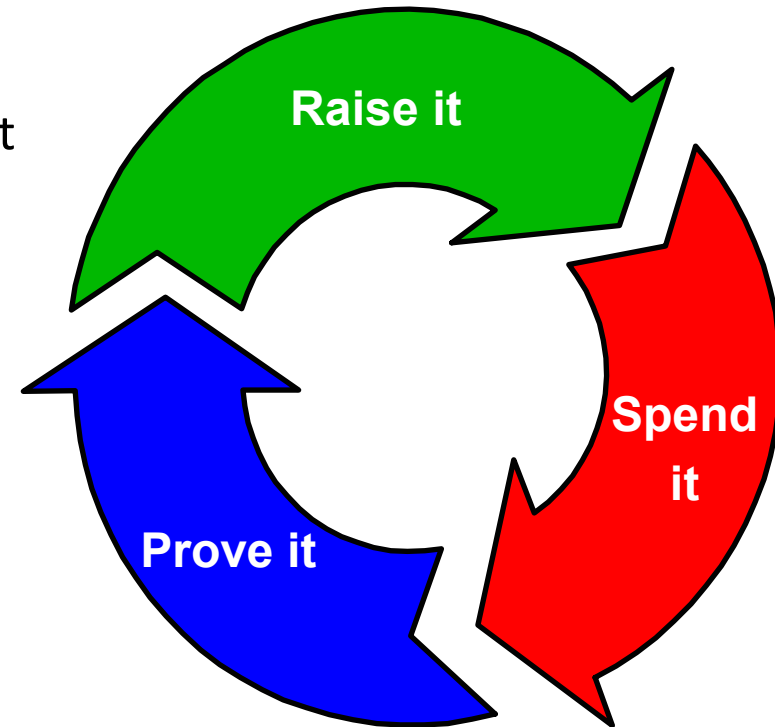
Everyday, 4,000 deaths are averted

5.7 million lives saved – so far

Performance-Based Funding (1)

Performance-Based Funding lies at the heart of the Global Fund's operating model.

Performance-Based Funding ensures that funding decisions are based on **a transparent assessment of results** against time-bound targets.



3. Performance-Based Funding (2)

- Example of Report



South Africa
SAF-607-G06-H

Grant Performance Report
External Print Version

Last Updated on: 31 March 2010

General Grant Information

Country	South Africa				
Grant Number	SAF-607-G06-H	Component	HIV/AIDS	Round	6
Grant Title	Expanding Services and Strengthening Systems for the Implementation of the Comprehensive Plan for HIV and AIDS in South Africa				
Principal Recipient	The National Department of Health of the Government of the Republic of South Africa				
Total Lifetime Budget	\$ 93,023,754	Phase 1 Grant Amount	\$ 55,071,906	Phase 2 Grant Amount	
Grant Start Date	01 Jan 2008	Phase 1 End Date	30 Jun 2010	Phase 2 End Date	
Disbursed Amount	\$ 46,213,182	% of Grant Amount	84%	Latest Rating	B1
Time Elapse (at the end of the latest reporting period)	24 months	% of Grant Duration	80%	Proposal Lifetime	60 months

Objective 4 - To improve the quality of existing comprehensive commu

Prevention: Condom Distribution

Indicator 4.1 - Number of condoms distributed

Level 0-Process/Activity Indicator	Baseline		Is Top 10 indicator? (Y/N)	Is Training indicator? (Y/N)	Reporting Periods											
	Value	Year			Period 1	Period 2	Period 3	Period 4	Period 5	Period 6	Period 7	Period 8				
	TBD	2008	Y	N												
Target							0	4,000,000	7,000,000	7,000,000	16,000,000	16,000,000	16,000,000	16,000,000		
Result							0	2,268,000	1,194,000	7,290,000	10,631,092	957,908	15,171,600			
Target							16,000,000	16,000,000								
Result							Pending result									

Prevention: Counselina and testina

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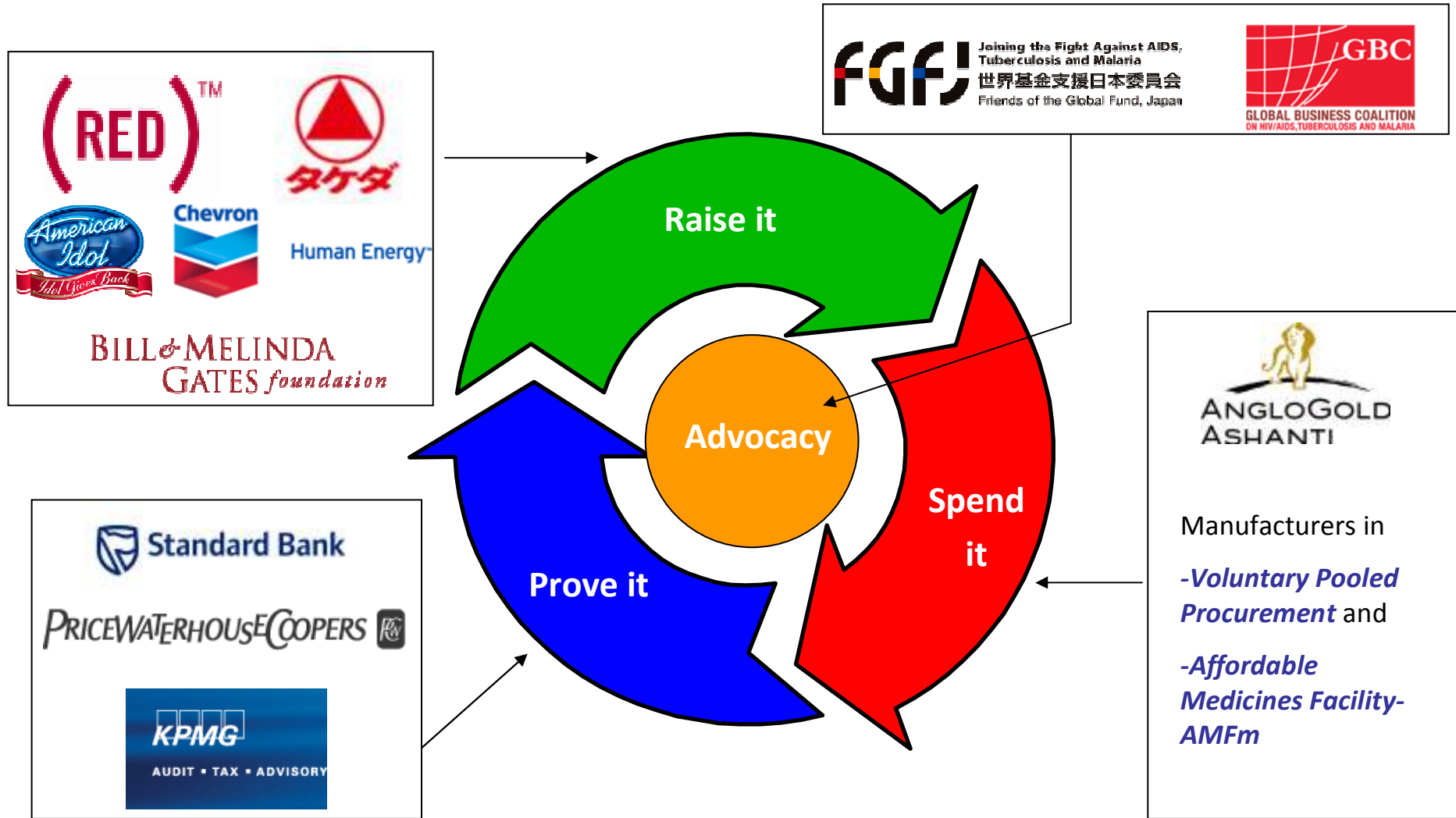


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Roles of the Private Sector (1)



Roles of the Private Sector (2)



Provider of Goods & Services (1)

Voluntary Pooled Procurement (VPP)

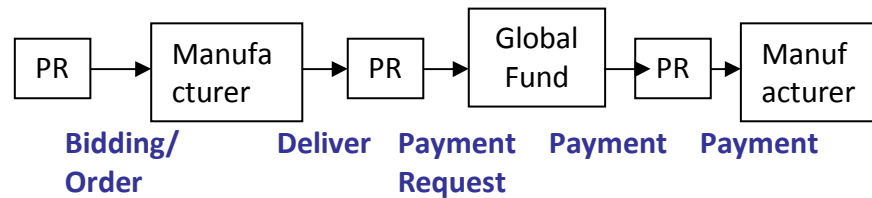
Objectives of VPP are:

- Efficient, timely and reliable procurement
- Compliance with quality standards
- Attractive prices for key healthcare commodities

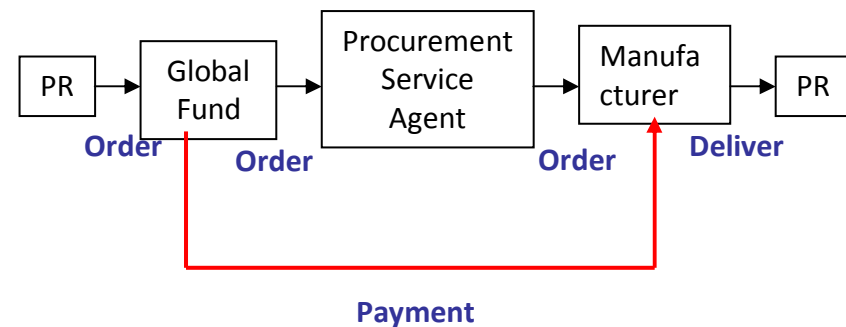
PR can apply for VPP and purchase:

- ARV
- ACT
- LLIN
- Other products (condoms, laboratory equipments, etc)

Usual Procedure



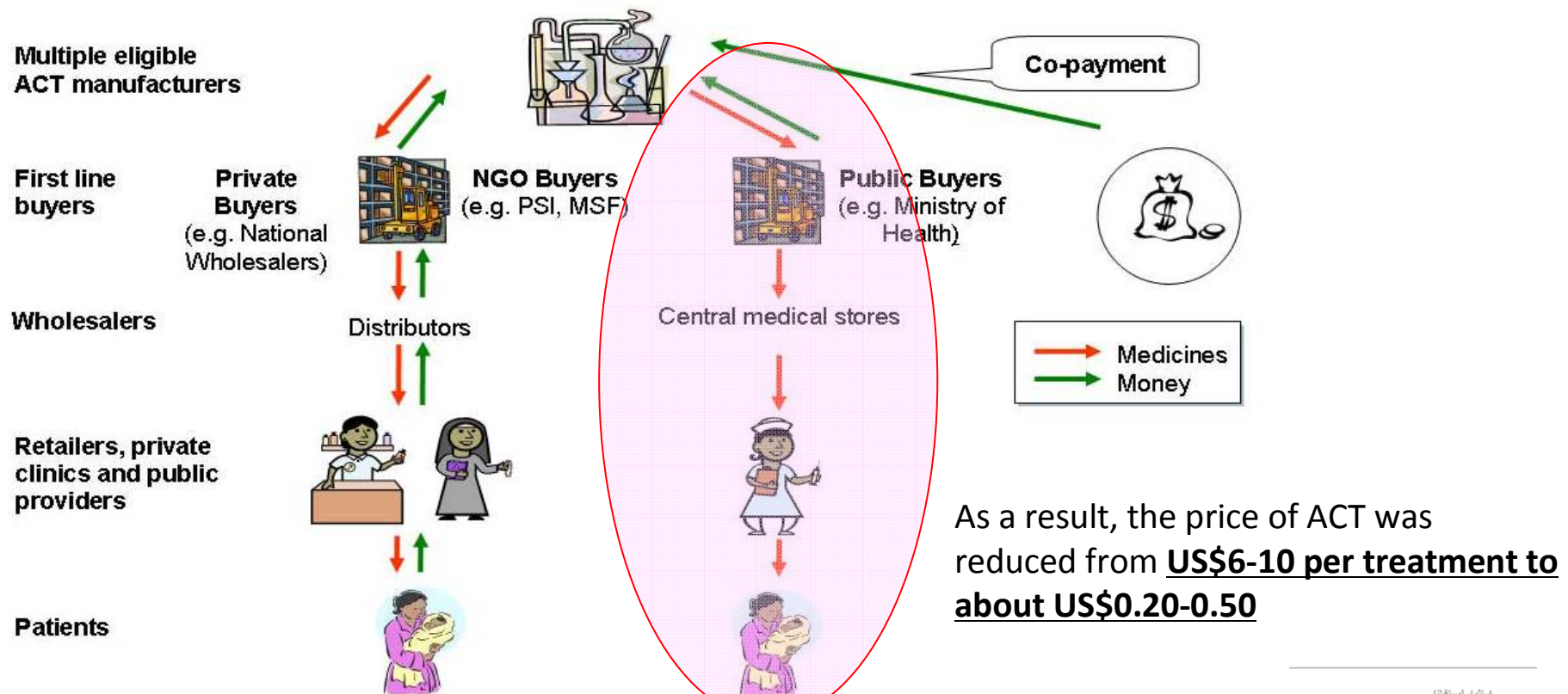
Voluntary Pooled Procurement



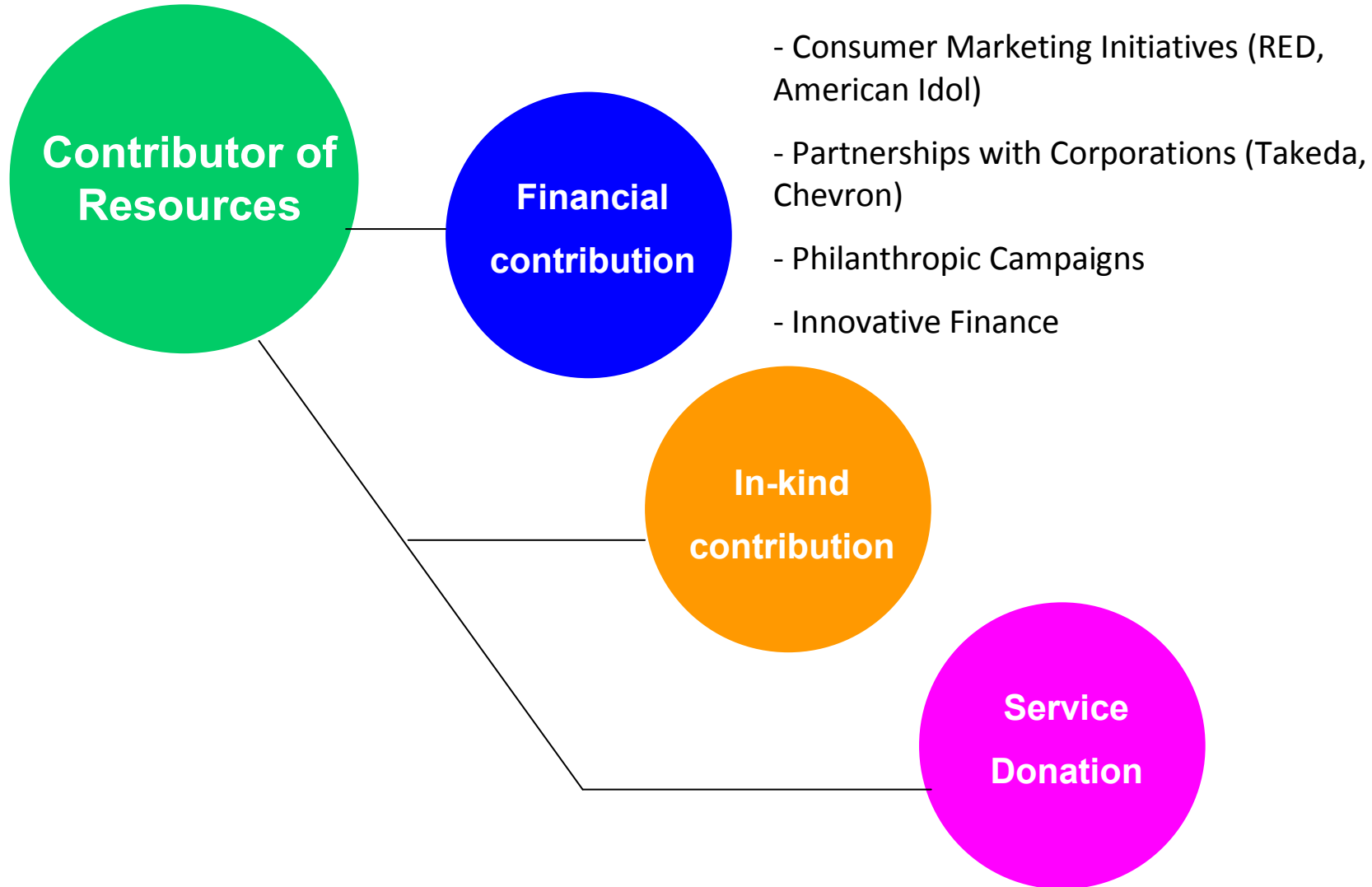
Provider of Goods & Services (2)

Affordable Medicines Facility-malaria (AMFm)

To expand access to the most effective treatment for malaria, artemisinin-based combination therapies (ACTs), the Global Fund will reduce the manufacturer sales price through negotiation and paying a large proportion of ATCs directly to manufacturers on behalf of buyers.



Contributor of Resources (1)



- Consumer Marketing Initiatives



-Partnerships with Corporations (1)



In March 2010, **Takeda Pharmaceutical Company Ltd.** announced a commitment of JP ¥ 100,000,000 annually, for the period 2010-2019.

The resources will be directed to capacity building of health workers and health system strengthening in **Nigeria, Senegal, and Tanzania.**

EXAMPLE: Partnership in Japan

The logo for Access to Life, with the word 'access' in red, 'to' in blue, and 'life' in green.

Takeda is expanding this partnership with the Global Fund beyond its financial contribution by supporting advocacy efforts to help raise the profile and visibility of the Global Fund in Japan.

This will take the form of co-sponsorship of the Access to Life exhibition, which will be displayed in Tokyo in September 2010.

-Partnerships with Corporations (2)



Human Energy

- In January 2008, **Chevron Corporation** committed US\$ 30 million.
- The country-level partnerships with the grant recipients in **Indonesia, Nigeria, Thailand, Angola, South Africa, and Philippines.**



EXAMPLE: Country-level partnerships

THAILAND:

- PATH (a recipient of Global Fund resources in Thailand) , youth group and Chevron organized HIV Awareness and Sex Education Road Shows.

- At 13 Chevron's gas stations in Bangkok, distributed 30,000 AIDS information brochures to young drivers of public transportation motorcycles.



Clinics near the gas stations reported a 3% increase in visits.

- Innovative Finance

Debt2Health

Debt swaps to free up domestic resources

Global Fund facilitates a three-party agreement

UNITAID
TOGETHER TO HEAL

A levy on airline tickets to fund access to medicines

Expanded access to treatment through price reductions on medicines

Long-term funding commitments and non-traditional donors



Financial products that meet investment criteria of major investors while doing social good

Dow Jones as financial Index provider

Exchange-traded Funds set to be licensed and launched at major Stock Exchanges



- Service Donation and In-Kind Donation



Standard Bank is offering financial and management expertise to selected Global Fund grant recipient countries.

A pilot exercise has been set up in **Swaziland, Lesotho, Nigeria and Uganda** where recipients have already received training on financial management and project reporting.

In 2010, the partnership will be extended to **Mozambique** and **Zimbabwe**.



100,000 HIV prevention and awareness comic books donated by Medikidz were sent to adolescents in Swaziland.

MEDIKIDZ





Thank You

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